

This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to the U.S. Department of the Treasury. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to the U.S. Department of the Treasury must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 45th day following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: August 2018

| | New Jersey | | | | |
|-----------|---|-------------|---------------|--|--|
| | HFA Performance Data Reporting- Borrower Characteristics | | | | |
| | | QTD | Cumulative | | |
| 1 Unique | Borrower Count | | | | |
| 2 | Number of Unique Borrowers Receiving Assistance | 444 | 9996 | | |
| 3 | Number of Unique Borrowers Denied Assistance | 428 | 14124 | | |
| 4 | Number of Unique Borrowers Withdrawn from Program | 12 | 640 | | |
| 5 | Number of Unique Borrowers in Process | N/A | 166 | | |
| 6 | Total Number of Unique Borrower Applicants | N/A | 24926 | | |
| 7 Program | n Expenditures (\$) | | | | |
| 8 | Total Assistance Provided to Date | \$9,419,118 | \$340,218,359 | | |
| 9 | Total Spent on Administrative Support, Outreach, and Counseling | \$1,033,357 | \$37,924,058 | | |
| 10 Geogra | phic Breakdown (by county) | | | | |
| 11 | Atlantic | 62 | 1101 | | |
| 12 | Bergen | 1 | 467 | | |
| 13 | Burlington | 72 | 949 | | |
| 14 | Camden | 139 | 1550 | | |
| 15 | Cape May | 0 | 122 | | |
| 16 | Cumberland | 2 | 230 | | |
| 17 | Essex | 16 | 578 | | |
| 18 | Gloucester | 93 | 884 | | |
| 19 | Hudson | 3 | 160 | | |
| 20 | Hunterdon | 0 | 54 | | |
| 21 | Mercer | 28 | 361 | | |
| 22 | Middlesex | 2 | 672 | | |
| 23 | Monmouth | 4 | 594 | | |
| 24 | Morris | 0 | 241 | | |
| 25 | Ocean | 4 | 542 | | |
| 26 | Passaic | 3 | 323 | | |
| 27 | Salem | 0 | 86 | | |
| 28 | Somerset | 1 | 208 | | |
| 29 | Sussex | 3 | 256 | | |
| 30 | Union | 9 | 471 | | |
| 31 | Warren | 2 | 147 | | |

| | | QTD | Cumulative |
|--------|---|-----|------------|
| Home N | Artgage Disclosure Act (HMDA) | | |
| | Borrowe | r | |
| | Race | | |
| | American Indian or Alaskan Native | 1 | |
| | Asian | 6 | 3 |
| r | Black or African American | 96 | 2,4 |
| | Native Hawaiian or other Pacific Islander | 1 | |
| | White | 269 | 5,9 |
| | Information not provided by borrower | 71 | 1,1 |
| | Ethnicity | | |
| | Hispanic or Latino | 38 | 1,2 |
| | Not Hispanic or Latino | 335 | 8,1 |
| | Information not provided by borrower | 71 | Ę |
| | Sex | | |
| | Male | 201 | 4,7 |
| | Female | 172 | 4,6 |
| | Information not provided by borrower | 71 | 5 |
| | Co-Borrow | /er | |
| | Race | | |
| | American Indian or Alaskan Native | 0 | |
| | Asian | 2 | · |
| | Black or African American | 14 | 6 |
| | Native Hawaiian or other Pacific Islander | 1 | |
| | White | 97 | 2,6 |
| | Information not provided by borrower | 23 | Ę |
| | Ethnicity | | |
| | Hispanic or Latino | 12 | Ę |
| | Not Hispanic or Latino | 102 | 3,2 |
| | Information not provided by borrower | 23 | 2 |
| | Sex | | |
| | Male | 35 | 1,2 |
| | Female | 79 | 2,5 |
| | Information not provided by borrower | 23 | |

| | New Jersey | | | | |
|--|--|---|---|--|--|
| | HFA Performance Data Reporting- Program Performance | | | | |
| | HomeKeeper Program | | | | |
| | | QTD | Cumulative | | |
| 1 Pro | gram Intake/Evaluation | QID | Guindiative | | |
| 2 | Approved | | | | |
| 3 | Number of Borrowers Receiving Assistance | 0 | 1,639 | | |
| 4 | % of Total Number of Applications | N/A | 36.27% | | |
| 5 | Denied | • | | | |
| 6 | Number of Borrowers Denied | 17 | 2,578 | | |
| 7 | % of Total Number of Applications | N/A | 57.05% | | |
| 8 | Withdrawn | | | | |
| 9 | Number of Borrowers Withdrawn | 4 | 298 | | |
| 10 | % of Total Number of Applications | N/A | 6.59% | | |
| 11 | In Process | | | | |
| 12 | Number of Borrowers In Process | N/A | 4 | | |
| 13 | % of Total Number of Applications | N/A | 0.09% | | |
| 14 | Total | | | | |
| 15 | Total Number of Borrowers Applied | N/A | 4,519 | | |
| | Number of Borrowers Participating in Other HFA HHF Programs or Program | N/A | N/A | | |
| 16 | Components | | | | |
| | gram Characteristics | | | | |
| 18 Ger | neral Characteristics | | | | |
| 19 | Median 1st Lien Housing Payment Before Assistance | \$0 | \$1,641 | | |
| 20 | Median 1st Lien Housing Payment After Assistance | \$0 | \$0 | | |
| 21 | Median Length of Time Borrower Receives Assistance | N/A | 10 | | |
| 22 | Median Assistance Amount | \$0 | \$31,880 | | |
| 23 Ass | victorios Charaotoristias | | | | |
| | sistance Characteristics | | | | |
| 24 | Assistance Provided to Date | \$2,407,273 | \$51,116,146 | | |
| 25 Oth | Assistance Provided to Date er Characteristics | \$2,407,273 | \$51,116,146 | | |
| 25 <mark>Oth</mark> 26 | Assistance Provided to Date er Characteristics Current | | | | |
| 25 <mark>Oth</mark> 26 27 | Assistance Provided to Date er Characteristics Current Number | 0 | 312 | | |
| 25 <mark>Oth</mark> 26 27 28 | Assistance Provided to Date er Characteristics Current Number % | | | | |
| 25 <mark>Oth</mark> 26 27 28 29 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) | 0.00% | 312 19.04% | | |
| 25 Oth 26 27 28 29 30 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number | 0.00% | 312 19.04% 152 | | |
| 25 Oth 26 27 28 29 30 31 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % | 0.00% | 312 19.04% 152 | | |
| 25 Oth 26 27 28 29 30 31 32 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) | 0 0.00% 0 0.00% | 312 19.04% 152 9.27% | | |
| 25 Oth 26 27 28 29 30 31 32 33 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number | 0 0.00% 0.00% | 312 19.04% 152 9.27% 206 | | |
| 25 Oth 26 27 28 29 30 31 32 33 33 34 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % | 0 0.00% 0 0.00% | 312 19.04% 152 9.27% 206 | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) | 0 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number | 0 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 37 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % | 0 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 37 38 Bor | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Trower Income (\$) | 0 0.00% 0.00% 0.00% | 19.04% 152 9.27% 206 12.57% 969 59.12% | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 37 38 Bor 39 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Delinquent (90+) Number % Delinquent (90+) Number % Delinquent (90+) Number % Delinquent (90+) Number % Delinquent (90+) Number % | 0 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 37 38 Bor 39 40 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Delinquent (90+) Number % Tower Income (\$) Above \$90,000 \$70,000- \$89,000 | 0 0.00% 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% 8.91% | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 37 38 Bor 39 40 41 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Trower Income (\$) Above \$90,000 \$70,000- \$89,000 \$50,000- \$69,000 | 0 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% 8.91% 14.89% | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 37 38 Bor 38 40 41 42 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Tower Income (\$) Above \$90,000 \$70,000 \$89,000 \$50,000 \$69,000 Below \$50,000 | 0 0.00% 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% 8.91% | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 37 38 Bor 38 40 41 42 43 Har | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Delinquent (90+) Number % Delinquent (90-) Number % Trower Income (\$) Above \$90,000 \$70,000- \$89,000 \$50,000- Below \$50,000 | 0 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% 8.91% 14.89% 65.52% | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 37 38 Bor 38 40 41 42 43 Har 44 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (60+) Number % Delinquent (90+) Number % rower Income (\$) Above \$90,000 \$70,000 \$89,000 \$50,000 Below \$50,000 Below \$50,000 Below \$50,000 | 0 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% 8.91% 14.89% 65.52% 1,239 | | |
| 25 Oth 26 27 28 29 30 31 32 33 33 33 33 33 33 33 33 33 33 33 33 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (60+) Number % Delinquent (90+) Number % rower Income (\$) Above \$90,000 \$70,000- \$89,000 \$50,000- \$69,000 Below \$50,000 dship Unemployment Underemployment | 0 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% 8.91% 14.89% 65.52% 1,239 400 | | |
| 25 Oth 26 27 28 29 30 31 32 33 33 33 33 33 33 33 33 33 33 33 33 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (60+) Number % Delinquent (90+) Divorce | 0 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% 8.91% 14.89% 65.52% 1,239 400 | | |
| 25 Oth 26 27 28 29 30 31 32 33 34 35 36 37 38 Bor 37 38 Bor 40 41 42 43 44 45 46 47 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (90+) Number % Image: Prove Income (\$) Above \$90,000 \$50,000 Below \$50,000 Below \$50,000 Below \$50,000 Medical Condition | 0 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% 8.91% 14.89% 65.52% 1,239 400 0 | | |
| 25 Oth 26 27 28 29 30 31 32 33 33 33 33 33 33 33 33 33 33 33 33 | Assistance Provided to Date er Characteristics Current Number % Delinquent (30+) Number % Delinquent (60+) Number % Delinquent (60+) Number % Delinquent (90+) Divorce | 0 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% | 312 19.04% 152 9.27% 206 12.57% 969 59.12% 10.68% 8.91% 14.89% 65.52% 1,239 400 0 | | |

| | New Jersey | | | |
|----|---|---------|------------|--|
| | HFA Performance Data Reporting- Program Performance HomeKeeper Program | | | |
| | | QTD | Cumulative | |
| 50 | Program Outcomes | | | |
| 51 | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 405 | 1335 | |
| 52 | Alternative Outcomes | | | |
| 53 | Foreclosure Sale | | | |
| 54 | Number | 0 | 0 | |
| 55 | % | 0.00% | 0.00% | |
| 56 | Cancelled | | | |
| 57 | Number | 0 | 0 | |
| 58 | % | 0.00% | 0.00% | |
| 59 | Deed in Lieu | | | |
| 60 | Number | 0 | 0 | |
| 61 | % | 0.00% | 0.00% | |
| 62 | Short Sale | | | |
| 63 | Number | 0 | 0 | |
| 64 | % | 0.00% | 0.00% | |
| | Program Completion/ Transition | | | |
| 66 | Loan Modification Program | | | |
| 67 | Number | N/A | N/A | |
| 68 | % | N/A | N/A | |
| 69 | Re-employed/ Regain Appropriate Employment Level | | | |
| 70 | Number | 0 | 0 | |
| 71 | % | 0.00% | 0.00% | |
| 72 | Reinstatement/Current/Payoff | | | |
| 73 | Number | 405 | 1,335 | |
| 74 | % | 100.00% | 100.00% | |
| 75 | Other - Borrower Still Owns Home | | | |
| 76 | Number | 0 | 0 | |
| 77 | % | 0.00% | 0.00% | |

| | New Jersey | | | |
|---|---|----------------------------|----------------------------|--|
| | HFA Performance Data Reporting- Program Per Home Saver Program | formance | | |
| | | QTD | Cumulative | |
| 1 Progra | m Intake/Evaluation | | | |
| 2 | Approved | | | |
| 3 | Number of Borrowers Receiving Assistance | 74 | 811 | |
| 4 | % of Total Number of Applications | N/A | 13.20% | |
| 5 | Denied | | | |
| 6 | Number of Borrowers Denied | 411 | 4858 | |
| / | % of Total Number of Applications | N/A | 79.08% | |
| 8 | Withdrawn Number of Borrowers Withdrawn | | 202 | |
| 9 10 | | 9 | 392 | |
| 10 | % of Total Number of Applications In Process | N/A | 6.38% | |
| 12 | Number of Borrowers In Process | N/A | 82 | |
| 13 | % of Total Number of Applications | N/A | 1.34% | |
| 14 | Total | 11/7 | 1.0470 | |
| 15 | Total Number of Borrowers Applied | N/A | 6143 | |
| | Number of Borrowers Participating in Other HFA HHF Programs or | N/A | N/A | |
| 16 | Program Components | | | |
| 17 Progra | m Characteristics | <u> </u> | | |
| | I Characteristics | | | |
| 19 | Median 1st Lien Housing Payment Before Assistance | \$1,622 | \$1,560 | |
| 20 | Median 1st Lien Housing Payment After Assistance | \$1,413 | \$1,451 | |
| 21 | Median 2nd Lien Housing Payment Before Assistance | \$164 | \$222 | |
| 22 | Median 2nd Lien Housing Payment After Assistance | N/A | N/A | |
| 23 | Median 1st Lien UPB Before Program Entry | \$181,342 | \$190,483 | |
| 24 | Median 1st Lien UPB After Program Entry | \$152,974 | \$159,443 | |
| 25 | Median 2nd Lien UPB Before Program Entry | \$16,957 | \$32,626 | |
| 26 | Median 2nd Lien UPB After Program Entry | N/A | N/A | |
| 27 | Median Principal Forgiveness | \$29,182 | \$28,685 | |
| 28 | Median Assistance Amount | \$50,000 | \$50,000 | |
| | nce Characteristics | | | |
| 30 | Assistance Provided to Date | \$3,317,845 | \$36,622,041 | |
| | Characteristics | | | |
| 32 | Current | | 1.1.0 | |
| 33 | Number | 9 | 118 | |
| 34 | % | 12.16% | 14.55% | |
| 35 36 | Delinquent (30+) Number | 4 | E A | |
| 30 37 | % | 4 5.41% | 54 6.66% | |
| 38 | Delinquent (60+) | 5.41% | 0.00 // | |
| 39 | Number | 9 | 55 | |
| 40 | % | 12.16% | 6.78% | |
| 41 | Delinguent (90+) | 12.1070 | 0.7070 | |
| | Number | 52 | 584 | |
| 42 | % | 70.27% | 72.01% | |
| 42 43 | | | | |
| 43 | t Combined Loan to Value Ratio (CLTV) | | | |
| 43 44 Current | t Combined Loan to Value Ratio (CLTV) | 24.32% | 21.68% | |
| 43 | | 24.32% | 21.68% 33.78% | |
| 43 44 Curren 45 | <100% | 24.32% 36.49% 20.27% | 33.78% | |
| 43 44 Current 45 46 | <100% 100%-119% | 36.49% | | |
| 43 44 Current 45 46 47 | <100% 100%-119% 120%-139% | 36.49% 20.27% | 33.78% 22.52% | |
| 43 44 Current 45 46 47 48 49 | <100% 100%-119% 120%-139% 140%-159% | 36.49% 20.27% 9.46% | 33.78% 22.52% 11.93% | |

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| | New Jersey | | |
|---------|---|---------|------------|
| | HFA Performance Data Reporting- Program Perfor Home Saver Program | mance | |
| | | QTD | Cumulative |
| | \$70,000- \$89,000 | 13.51% | 14.29 |
| | \$50,000-\$69,000 | 25.68% | 31.43 |
| | Below \$50,000 | 52.70% | 47.73 |
| Hardsh | lip | | |
| | Unemployment | 41 | 4 |
| | Underemployment | 9 | 2 |
| | Divorce | 2 | |
| | Medical Condition | 2 | |
| | Death | 2 | |
| | Other | 18 | |
| Progra | m Outcomes | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition | 82 | 7 |
| | or Alternative Outcomes) | | |
| Alterna | tive Outcomes | | |
| | Foreclosure Sale | | |
| | Number | 0 | |
| | % | 0.00% | 0.0 |
| | Cancelled | | |
| | Number | 0 | |
| | % | 0.00% | 0.0 |
| | Deed in Lieu | | |
| | Number | 0 | |
| | % | 0.00% | 0.0 |
| | Short Sale | | |
| | Number | 0 | |
| | % | 0.00% | 0.0 |
| _ | m Completion/ Transition | | |
| | Loan Modification Program | | |
| | Number | 82 | 7 |
| | % | 100.00% | 100.0 |
| | Reinstatement/Current/Payoff | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | Other - Borrower Still Owns Home | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |

When an applicant that received HS applies for HK it may change CLTV totals based on updated information.

| HFA Performance Data Reporting- Program Performance HomeKeeper Program QTD Program Intake/Evaluation 2 Approved 3 Number of Borrowers Receiving Assistance N/A 4 % of Total Number of Applications N/A 5 Denied N/A 6 Number of Borrowers Denied N/A 7 % of Total Number of Applications N/A 8 Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics N/A 18 General Characteristics N/A 19 Median 1st Lien Housing Payment After Assistance N/A | Cumulative 6005 45.86% 6952 53.10% 136 1.04% N/A N/A N/A 13093 |
|--|--|
| Program Intake/Evaluation 2 Approved 3 Number of Borrowers Receiving Assistance N/A 4 % of Total Number of Applications N/A 5 Denied 6 Number of Borrowers Denied N/A 7 % of Total Number of Applications N/A 8 Withdrawn 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total Number of Borrowers Applied N/A 15 Total Number of Borrowers Participating in Other HFA HHF Programs or Program N/A 16 Components N/A 17 Program Characteristics 18 General Characteristics 19 Median 1s | 6005 45.86% 6952 53.10% 136 1.04% N/A N/A |
| Program Intake/Evaluation 2 Approved 3 Number of Borrowers Receiving Assistance N/A 4 % of Total Number of Applications N/A 5 Denied N/A 6 Number of Borrowers Denied N/A 7 % of Total Number of Applications N/A 8 Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total Number of Borrowers In Process N/A 14 Total Number of Borrowers Applied N/A 14 Total Number of Borrowers Participating in Other HFA HHF Programs or Program N/A 16 Components N/A 17 Program Characteristics Median 1st Lien Housing Payment Before Assistance N/A 18 General Characteristics 10 10 10 20 Median 1st Lien Housing Payment | 6005 45.86% 6952 53.10% 136 1.04% N/A N/A |
| 1 Program Intake/Evaluation 2 Approved 3 Number of Borrowers Receiving Assistance N/A 4 % of Total Number of Applications N/A 5 Denied N/A 6 Number of Borrowers Denied N/A 7 % of Total Number of Applications N/A 8 Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total Number of Applications N/A 15 Total Number of Borrowers Applied N/A 14 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics Image: State of S | 6005 45.86% 6952 53.10% 136 1.04% N/A N/A |
| 1 Program Intake/Evaluation 2 Approved 3 Number of Borrowers Receiving Assistance N/A 4 % of Total Number of Applications N/A 5 Denied N/A 6 Number of Borrowers Denied N/A 7 % of Total Number of Applications N/A 8 Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total Number of Applications N/A 15 Total Number of Borrowers Applied N/A 14 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics Image: State of S | 6005 45.86% 6952 53.10% 136 1.04% N/A N/A |
| 3 Number of Borrowers Receiving Assistance N/A 4 % of Total Number of Applications N/A 5 Denied N/A 6 Number of Borrowers Denied N/A 7 % of Total Number of Applications N/A 8 Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics General Characteristics 18 General Characteristics Median 1st Lien Housing Payment Before Assistance N/A 20 Median 1st Lien Housing Payment After Assistance N/A | 45.86% 6952 53.10% 136 1.04% N/A N/A |
| 3 Number of Borrowers Receiving Assistance N/A 4 % of Total Number of Applications N/A 5 Denied N/A 6 Number of Borrowers Denied N/A 7 % of Total Number of Applications N/A 8 Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics General Characteristics 18 General Characteristics Median 1st Lien Housing Payment Before Assistance N/A 20 Median 1st Lien Housing Payment After Assistance N/A | 45.86% 6952 53.10% 136 1.04% N/A N/A |
| 4 % of Total Number of Applications N/A 5 Denied N/A 6 Number of Borrowers Denied N/A 7 % of Total Number of Applications N/A 8 Withdrawn Number of Borrowers Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 14 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics Median 1st Lien Housing Payment Before Assistance N/A 18 General Characteristics 10 10 10 20 Median 1st Lien Housing Payment After Assistance N/A | 45.86% 6952 53.10% 136 1.04% N/A N/A |
| 5 Denied 6 Number of Borrowers Denied N/A 7 % of Total Number of Applications N/A 8 Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics Median 1st Lien Housing Payment Before Assistance N/A 19 Median 1st Lien Housing Payment After Assistance N/A | 6952 53.10% 136 1.04% N/A N/A |
| 7 % of Total Number of Applications N/A 8 Withdrawn Number of Borrowers Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics N/A 18 General Characteristics 1 19 Median 1st Lien Housing Payment Before Assistance N/A | 53.10% 136 1.04% N/A N/A |
| 7 % of Total Number of Applications N/A 8 Withdrawn Number of Borrowers Withdrawn N/A 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total Number of Applications N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics N/A 18 General Characteristics N/A 19 Median 1st Lien Housing Payment Before Assistance N/A | 53.10% 136 1.04% N/A N/A |
| 8 Withdrawn 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total Number of Applications N/A 14 Total Number of Borrowers Applied N/A 14 Total Number of Borrowers Applied N/A 15 Total Number of Borrowers Participating in Other HFA HHF Programs or Program N/A 16 Components In Program Characteristics In Program Characteristics 17 Program Characteristics In Program Characteristics In Program Characteristics 19 Median 1st Lien Housing Payment Before Assistance N/A 20 Median 1st Lien Housing Payment After Assistance N/A | 136 1.04% N/A N/A |
| 9 Number of Borrowers Withdrawn N/A 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics N/A 18 General Characteristics 1 19 Median 1st Lien Housing Payment Before Assistance N/A 20 N/A N/A | 1.04% N/A N/A |
| 10 % of Total Number of Applications N/A 11 In Process N/A 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total Number of Borrowers Applied N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics N/A 18 General Characteristics N/A 19 Median 1st Lien Housing Payment Before Assistance N/A | 1.04% N/A N/A |
| 11 In Process 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics N/A 18 General Characteristics N/A 19 Median 1st Lien Housing Payment Before Assistance N/A | N/A N/A |
| 12 Number of Borrowers In Process N/A 13 % of Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 16 Components N/A 17 Program Characteristics N/A 18 General Characteristics N/A 19 Median 1st Lien Housing Payment Before Assistance N/A | N/A |
| 13 % of Total Number of Applications N/A 14 Total N/A 15 Total Number of Borrowers Applied N/A 16 Number of Borrowers Participating in Other HFA HHF Programs or Program Characteristics N/A 17 Program Characteristics M/A 18 General Characteristics V/A 19 Median 1st Lien Housing Payment Before Assistance N/A 20 N/A N/A | N/A |
| 14 Total 15 Total Number of Borrowers Applied N/A 16 Number of Borrowers Participating in Other HFA HHF Programs or Program N/A 16 Components N/A 17 Program Characteristics Seneral Characteristics 18 General Characteristics N/A 19 Median 1st Lien Housing Payment Before Assistance N/A 20 Median 1st Lien Housing Payment After Assistance N/A | 13093 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program N/A 16 Components 17 Program Characteristics 18 General Characteristics 19 Median 1st Lien Housing Payment Before Assistance N/A 20 Median 1st Lien Housing Payment After Assistance N/A | 13093 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program N/A 16 Components 17 Program Characteristics 18 General Characteristics 19 Median 1st Lien Housing Payment Before Assistance N/A 20 Median 1st Lien Housing Payment After Assistance N/A | |
| 16 Components 17 Program Characteristics 18 General Characteristics 19 Median 1st Lien Housing Payment Before Assistance N/A 20 Median 1st Lien Housing Payment After Assistance N/A | N/A |
| 18 General Characteristics 19 Median 1st Lien Housing Payment Before Assistance N/A 20 Median 1st Lien Housing Payment After Assistance N/A | |
| 18 General Characteristics 19 Median 1st Lien Housing Payment Before Assistance N/A 20 Median 1st Lien Housing Payment After Assistance N/A | <u> </u> |
| 20 Median 1st Lien Housing Payment After Assistance N/A | |
| 20 Median 1st Lien Housing Payment After Assistance N/A | 1662 |
| 21 Median Length of Time Borrower Receives Assistance N/A | 0 |
| | 19 |
| 22 Median Assistance Amount N/A | 43072 |
| 23 Assistance Characteristics | |
| 24 Assistance Provided to Date N/A | \$230,706,171 |
| 25 Other Characteristics | , , |
| 26 Current | |
| 27 Number N/A | 1633 |
| 28 % N/A | 27.19% |
| 29 Delinquent (30+) | |
| 30 Number N/A | 503 |
| 31 % N/A | 8.38% |
| 32 Delinquent (60+) | |
| 33 Number N/A | 428 |
| 34 % N/A | 7.13% |
| 35 Delinquent (90+) | |
| 36 Number N/A | |
| 37 % N/A | 3441 |

| | New Jersey | | |
|---------------|--|-----|------------|
| | HFA Performance Data Reporting- Program Performa HomeKeeper Program | nce | |
| | | QTD | Cumulative |
| 38 Pro | gram Outcomes | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or | N/A | 6005 |
| 39 | Alternative Outcomes) | | |
| 40 Alte | ernative Outcomes | | • |
| 41 | Foreclosure Sale | | |
| 42 | Number | N/A | 0 |
| 43 | % | N/A | 0.00% |
| 44 | Cancelled | | |
| 45 | Number | N/A | 0 |
| 46 | % | N/A | 0.00% |
| 47 | Deed in Lieu | | - |
| 48 | Number | N/A | 0 |
| 49 | % | N/A | 0.00% |
| 50 | Short Sale | | |
| 51 | Number | N/A | 0 |
| 52 | % | N/A | 0.00% |
| 53 Pro | gram Completion/ Transition | | |
| 54 | Loan Modification Program | | |
| 55 | Number | N/A | 13 |
| 56 | % | N/A | 0.21% |
| 57 | Re-employed/ Regain Appropriate Employment Level | | |
| 58 | Number | N/A | 40 |
| 59 | % | N/A | 0.67% |
| 60 | Reinstatement/Current/Payoff | | |
| 61 | Number | N/A | 3218 |
| 62 | % | N/A | 53.59% |
| 63 | Other - Borrower Still Owns Home | | - |
| 64 | Number | N/A | 2734 |
| 65 | % | N/A | 45.53% |

| | New Jersey | | |
|---------|---|-------------|-------------|
| | HFA Performance Data Reporting- Program Perform | nance | |
| | HomeSeeker Down Payment Assistance Progra | | |
| | | | |
| | | QTD | Cumulative |
| | m Intake/Evaluation | | |
| 2 | Funded | 1 074 | 400 |
| 3 | Number of Borrowers Receiving Assistance | 371 | 168 |
| 1 | % of Total Number of Submissions | N/A | 79.41% |
| 5 | Denied | | 1 |
| 6 | Number of Borrowers Denied | 0 | |
| 7 | % of Total Number of Submissions | N/A | 0.09% |
| 3 | Withdrawn | - | |
| 9 | Number of Borrowers Withdrawn | 0 | |
|) | % of Total Number of Submissions | N/A | 0.00% |
| | In Process | | |
| 2 | Number of Borrowers In Process | N/A | 434 |
| 5 | % of Total Number of Submissions | N/A | 20.50% |
| | Total | | |
| | Total Number of Borrowers Submitted for Assistance | N/A | 211 |
| | Number of Borrowers that Previously Participated in Other HFA HHF | 0 | (|
| | Programs | | |
| | m Characteristics | | |
| Loan C | haracteristics at Origination | | |
| | Median Purchase Price | \$159,900 | \$160,00 |
|) | Median Credit Score | 676 | |
| | Median DTI | 26.88% | |
| Assista | nce Characteristics | | P |
| 3 | Assistance Provided to Date | \$3.694.000 | \$21,774,00 |
| Borrow | er Characteristics | +-, | <i> </i> |
| | er Income (\$) | | |
| 5 | Above \$90,000 | 15.63% | 19.63% |
| | \$70,000- \$89,000 | 30.19% | |
| 3 | \$50,000- \$69,000 | 37.47% | |
| | Below \$50,000 | 16.71% | |
| | Aortgage Disclosure Act (HMDA) | 10.7170 | 22.017 |

| | New Jersey | | | | |
|----------|---|-----|------------|--|--|
| | HFA Performance Data Reporting- Program Performance HomeSeeker Down Payment Assistance Program | | | | |
| | Homeoceker Down Fayment Assistance Frogram | | | | |
| _ | | QTD | Cumulative | | |
| 31 | Borrower | | | | |
| 32 | Race | | | | |
| 33 | American Indian or Alaskan Native | 1 | 3 | | |
| 34 | Asian Black or African American | • | | | |
| 35 36 | Native Hawaiian or other Pacific Islander | 64 | 249 3 | | |
| 37 | White | 247 | 1166 | | |
| 38 | Information not provided by borrower | 54 | 233 | | |
| 39 | Ethnicity | 54 | 200 | | |
| 40 | Hispanic or Latino | 38 | 201 | | |
| 41 | Not Hispanic or Latino | 279 | 1247 | | |
| 42 | Information not provided by borrower | 54 | | | |
| 43 | Sex | 01 | 200 | | |
| 44 | Male | 180 | 843 | | |
| 45 | Female | 137 | 605 | | |
| 46 | Information not provided by borrower | 54 | | | |
| 47 | Co-Borrower | | | | |
| 48 | Race | | | | |
| 49 | American Indian or Alaskan Native | 0 | 2 | | |
| 50 | Asian | 2 | | | |
| 51 | Black or African American | 10 | 51 | | |
| 52 | Native Hawaiian or other Pacific Islander | 1 | 1 | | |
| 53 | White | 91 | 399 | | |
| 54 | Information not provided by borrower | 18 | 67 | | |
| 55 | Ethnicity | | | | |
| 56 | Hispanic or Latino | 12 | 69 | | |
| 57 | Not Hispanic or Latino | 91 | 400 | | |
| 58 | Information not provided by borrower | 18 | 67 | | |
| 59 | Sex | | | | |
| 60 | Male | 29 | 141 | | |
| 61 | Female | 73 | 327 | | |
| 62 | Information not provided by borrower | 18 | 67 | | |
| | Breakdown (by Targeted Area) | | | | |
| 64 | Atlantic | 55 | | | |
| 65 | Burlington | 65 | | | |
| 66 | Camden | 120 | 655 | | |
| 67 | Essex | 11 | 50 | | |
| 68 | Gloucester | 90 | 381 | | |
| 69 | Mercer | 23 | 42 | | |
| 70 | Passaic | 2 | 14 | | |
| 71 | Union | 5 | 47 | | |

| | Data Dictionary |
|---|---|
| | ta Reporting - Borrower Characteristics |
| The Following Data Points A | re To Be Reported In Aggregate For All Programs: |
| Number of Unique Borrowers Receiving Assistance | Total number of unique borrowers having received some form of assistance under any one or HFA's programs. The total number of borrowers represented in the Geographic Breakdown a |
| Number of Unique Borrowers Denied Assistance | HMDA fields should foot to this number. Total number of <i>unique</i> borrowers <i>not</i> receiving assistance under any of the programs and withdrawn. |
| Number of Unique Borrowers Withdrawn from Program | Total number of <i>unique</i> borrowers who <i>do not</i> receive assistance under any program becar voluntary withdrawal after approval or failure to complete application despite attempts by the |
| Number of Unique Borrowers in Process | Total number of unique borrowers who have not been decisioned for any program and are pending review. This should be reported in the Cumulative column only. |
| Total Number of Unique Applicants | Total number of unique borrowers. This should be the total of the four above fields and repo in the Cumulative column only. |
| nditures | |
| Total Assistance Provided to Date Total Spent on Administrative Support, Outreach, and Counselin | Total amount of assistance disbursed by the HFA across all programs. ng Total amount spent on administrative expenses to support the program(s). |
| eakdown (by County) All Categories | Number of aggregate borrowers assisted in each county listed. |
| e Disclosure Act (HMDA) | Borrower |
| Race | |
| All Categories Ethnicity | All totals for the aggregate number of borrowers assisted. |
| All Categories Sex | All totals for the aggregate number of borrowers assisted. |
| All Categories | All totals for the aggregate number of borrowers assisted. Co-Borrower |
| Race All Categories | All totals for the aggregate number of borrowers assisted. |
| Ethnicity | |
| All Categories Sex | All totals for the aggregate number of borrowers assisted. |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| | Data Reporting - Program Performance e Reported In Aggregate For All Non-Blight/DPA Programs: |
| /Evaluation | |
| Approved | The total much as the summary state and in the second term to the second terms |
| Number of Borrowers Receiving Assistance % of Total Number of Applications | The total number of borrowers receiving assistance for the specific program. Total number of borrowers receiving assistance for the specific program divided by the total |
| Denied | number of borrowers who applied for the specific program. |
| Number of Borrowers Denied | The total number of borrowers denied for assistance for the specific program. A denial is de |
| | as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. |
| % of Total Number of Applications | Total number of borrowers denied for assistance for the specific program divided by the tota number of borrowers who applied for the specific program. |
| Withdrawn | |
| Number of Borrowers Withdrawn | The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who does not receive assistance under a program because of voluntary withdrawa approval or failure to complete application despite attempts by the HFA. |
| % of Total Number of Applications | Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who applied for the specific program. |
| In Process | |
| Number of Borrowers In Process | The total number of borrowers who have applied for assistance from the specific program the have not been decisioned and are pending review. This should be reported in the Cumulative and the specific program of the specific program the specific program the have not been decisioned and are pending review. |
| % of Total Number of Applications | column only. Total number of borrowers who have applied for assistance from the specific program that h not been decisioned and are pending review divided by the total number of borrowers who a |
| Total | for the specific program. |
| Total Number of Borrowers Applied | Total number of borrowers who applied for the specific program (approved, denied, withdraw in process). This should be reported in the Cumulative column only. |
| Number of Borrowers Participating in Other HFA HHF Programs Program Components | s or Number of borrowers participating in other HFA sponsored HHF programs or other H |
| cteristics (For All Approved Applicants) cteristics | |
| Median Assistance Amount | Median amount of assistance (\$) disbursed to the lender/servicer on behalf of the borrower. |
| aracteristics | field may be calculated differently for unemployment assistance programs. |
| Assistance Provided | Total amount of aggregate assistance disbursed by the HFA (does not include lender match assistance or borrower partial payments). |
| ristics Current | |
| Number | Number of borrowers current at the time of application. |
| % | Number of current borrowers divided by the total number of approved applicants. |
| Delinquent (30+) Number | Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time of |
| % | application. Number of borrowers 30+ days delinquent but less than 60 days delinquent divided by the to |
| Delinquent (60+) | number of approved applicants. |
| Number | Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time of application. |
| % | Number of borrowers 60+ days delinquent but less than 90 days delinquent divided by the to |
| | number of approved applicants. |
| Delinquent (90+) Number | Number of borrowers 90+ days delinquent at the time of application. |

| Borrower Incor | ne | |
|-----------------|---|---|
| | | Percentage of borrowers assisted with gross annual income \$90,000 or greater, rounded to the |
| | Above \$90,000 | nearest hundredth. |
| | | Percentage of borrowers assisted with gross annual income \$70,000-89,000, rounded to the nearest hundredth. |
| | \$70,000- \$89,000 | Percentage of borrowers assisted with gross annual income \$50,000-69,000, rounded to the |
| | \$50,000- \$69,000 | nearest hundredth. |
| | Below \$50,000 | Percentage of borrowers assisted with gross annual income less than \$50,000, rounded to the |
| Hardship | | |
| | Unemployment | Number of borrowers assisted with unemployment hardship. |
| | Underemployment | Number of borrowers assisted with underemployment hardship. |
| | Divorce | Number of borrowers assisted with divorce hardship. |
| | Divoloc | Number of borrowers assisted with medical condition hardship. |
| | Medical Condition | |
| | Death | Number of borrowers assisted with death hardship. |
| | Other | Number of borrowers assisted with other hardship. |
| Program Outco | | |
| r rogram outoe | | |
| | Borrowers No Longer in the HHF Program (Program | Number of borrowers no longer receiving assistance under this program. |
| | Completion/Transition or Alternative Outcome) | |
| Alternative Out | | |
| | Foreclosure Sale | Number of borrowers transitioned out of the UHE program into a forcelegure colo |
| | Number % | Number of borrowers transitioned out of the HHF program into a foreclosure sale. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving |
| | 76 | assistance under this program. |
| | Cancelled | |
| | | |
| | Number | Number of borrowers who were approved and funded , then were disqualified or voluntarily |
| | 0/ | withdrew from the program without re-employment or other intended transition. |
| | % | Number of cancelled borrowers divided by the total number of borrowers no longer receiving |
| | | Reporting - Program Performance I In Aggregate For All Unemployment Assistance Programs: |
| Program Chara | Intervision of the rollowing Data Points are to be Reported | a in Aggregate For All Unemployment Assistance Programs: |
| General Charac | | |
| General Gharad | Median 1st Lien Housing Payment Before Assistance | Median contractual borrower payment on their first lien before receiving assistance. |
| | Median 1st Lien Housing Payment After Assistance | Median contractual first lien payment, less HFA contribution. |
| | Median Length of Time Borrower Receives Assistance | Median length of time borrowers have actually received assistance since disbursement for |
| Alternative Out | | |
| | Deed-in-Lieu | |
| | | |
| | Number | Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an unintended outcome of the program. |
| | % | Number of borrowers in this category divided by the total number of borrowers no longer receiving |
| | ~~ | assistance under this program. |
| | Short Sale | |
| | Number | Number of borrowers transitioned out of the HHF program into a short sale as an unintended |
| | | outcome of the program. |
| | % | Number of borrowers in this category divided by the total number of borrowers no longer receiving |
| | | assistance under this program. |
| Program Comp | letion/ Transition | |
| | Loan Modification Program Number | Number of borrowers who transitioned into a loan modification or principal reduction program. |
| | % | Number of borrowers in this category divided by the total number of borrowers no longer receiving |
| | ~~ | assistance under this program. |
| | Re-employed/ Regain Appropriate Employment Level | |
| | Number | Number of borrowers who transitioned out of the program due to regaining employment and/or |
| | 04 | appropriate levels of employment. |
| | % | Number of borrowers in this category divided by the total number of borrowers no longer receiving |
| | Reinstatement/Current/Payoff | assistance under this program. |
| | Number | Number of borrowers who transitioned out of the program due to reinstating/bringing loan current. |
| | | |
| | % | Number of borrowers in this category divided by the total number of borrowers no longer receiving |
| | Other | assistance under this program. |
| | Other Number | Number of borrowers who transitioned out of the program not falling into one of the transition |
| | Number | categories above. |
| | % | Number of borrowers in this category divided by the total number of borrowers no longer receiving |
| | | assistance under this program. |
| | HFA Performance Data | Reporting - Program Performance |
| | The Following Data Points Are To Be Reported | d In Aggregate For All Reinstatement Assistance Programs: |
| Alternative Out | | |
| | Deed-in-Lieu | |
| | Number | Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an unintended outcome of the program. |
| | % | Number of borrowers in this category divided by the total number of borrowers no longer receiving |
| | | assistance under this program. |
| | Short Sale | |
| | Number | Number of borrowers transitioned out of the HHF program into a short sale as an unintended |
| | n/ | outcome of the program. |
| | % | Number of borrowers in this category divided by the total number of borrowers no longer receiving |
| Program Corre | letion/ Transition | assistance under this program. |
| r lografii Comp | Loan Modification Program | |
| | Number | Number of borrowers who transitioned into a loan modification program (such as the Making Home |
| | | Affordable Program). |
| | % | Number of borrowers in this category divided by the total number of borrowers no longer receiving |
| | | assistance under this program. |
| | Re-employed/ Regain Appropriate Employment Level | |

| Number | Number of borrowers who transitioned out of the program due to regaining employment and/or |
|---|---|
| | appropriate levels of employment. |
| % | Number of borrowers in this category divided by the total number of borrowers no longer receivin assistance under this program. |
| Reinstatement/Current/Payoff Number | Number of borrowers who transitioned out of the program due to reinstating/bringing loan currer |
| % | Number of borrowers in this category divided by the total number of borrowers no longer receivi assistance under this program. |
| Other Number | |
| Winder | Number of borrowers who transitioned out of the program not falling into one of the transition categories above. Number of borrowers in this category divided by the total number of borrowers no longer receivi |
| | assistance under this program. ance Data Reporting - Program Performance |
| The Following Data Points Are | To Be Reported In Aggregate For All Principal Reduction Programs: |
| rogram Characteristics (For All Approved Applicants) eneral Characteristics | |
| Median 1st Lien Housing Payment Before Assistance | Median contractual borrower payment on their first lien before receiving assistance. |
| Median 1st Lien Housing Payment After Assistance | Median contractual first lien payment after modification (including recast or refinance), or princip curtailment. |
| Median 2nd Lien Housing Payment Before Assistance | Median contractual borrower payment on their second lien before receiving assistance. |
| Median 2nd Lien Housing Payment After Assistance | Median contractual second lien payment after assistance from the program, if applicable. |
| Median 1st Lien UPB Before Program Entry | Median unpaid principal balance prior to receiving assistance. |
| Median 1st Lien UPB After Program Entry | Median unpaid principal balance after receiving assistance. |
| Median 2nd Lien UPB Before Program Entry | Median second lien unpaid principal balance prior to receiving assistance, if applicable. |
| Median 2nd Lien UPB After Program Entry | Median second lien unpaid principal balance after receiving assistance, if applicable. |
| | |
| Median Principal Forgiveness | Median amount of principal reduced, including the amount (\$) disbursed by the HFA on behalf o the borrower and the amount (\$) disbursed by the lender/servicer, including second lien extinguishment. Extinguished fees should only be included if those fees have been capitalized. |
| urrent Combined Loan to Value Ratio (CLTV) | |
| <100% | Percentage of borrowers assisted with combined loan-to-value ratio less than 100%, calculated using the unpaid principal balance for all first and junior liens (if applicable) at the time of application divided by the most current market valuation at the time of assistance. |
| | Percentage of borrowers assisted with combined loan-to-value ratio 100-109%, calculated using the unpaid principal balance for all first and junior lien (if applicable) at the time of application |
| 100%-109% | divided by the most current market valuation at the time of assistance. Percentage of borrowers assisted with combined loan-to-value ratio 110-120%, calculated using the unpaid principal balance for all first and junior liens (if applicable) at the time of application |
| 110%-120% | divided by the most current market valuation at the time of assistance. Percentage of borrowers assisted with combined loan-to-value ratio greater than 120%, calculat |
| >120% | using the unpaid principal balance for all first and junior liens (if applicable) at the time of application divided by the most current market valuation at the time of assistance. |
| ternative Outcomes | |
| Deed-in-Lieu | |
| | |
| Number | Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an unintended outcome of the program. |
| Number % | |
| Number % Short Sale | outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer receivi assistance under this program. |
| Number % <i>Short Sale</i> Number | outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer receivit assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an unintended outcome of the program. |
| Number % Short Sale Number % | outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an unintended outcome of the program. |
| Number % Short Sale Number % vogram Completion/ Transition | outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an unintended outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer receiving assistance. |
| Number % Short Sale Number % | outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer receivi assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an unintended outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer receivi assistance under this program. Number of borrowers in this category divided by the total number of borrowers no longer receivi assistance under this program. Number of borrowers who-received a recast/reamortization of the prinicipal balance or a |
| Number % Short Sale Number % Yogram Completion/ Transition Loan Modification Program | outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer receiviassistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an unintended outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer receiviassistance under this program. Number of borrowers in this category divided by the total number of borrowers no longer receiviassistance under this program. Number of borrowers who-received a recast/reamortization of the prinicipal balance or a modification of their mortgage loan. Number of borrowers in this category divided by the total number of borrowers no longer receivitation of their mortgage loan. |
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| | Percentage of borrowers assisted with combined loan-to-value ratio 100-109%, calculated usir the unpaid principal balance for all first and junior lien (if applicable) at the time of application |
|--|--|
| 100%-109% | divided by the most current market valuation at the time of assistance. |
| | Percentage of borrowers assisted with combined loan-to-value ratio 110-120%, calculated usin |
| | the unpaid principal balance for all first and junior liens (if applicable) at the time of application |
| 110%-120% | divided by the most current market valuation at the time of assistance. |
| | Percentage of borrowers assisted with combined loan-to-value ratio greater than 120%, calcula using the unpaid principal balance for all first and junior liens (if applicable) at the time of |
| >120% | application divided by the most current market valuation at the time of assistance. |
| ative Outcomes | |
| Deed-in-Lieu | |
| Number | Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an unintended |
| % | outcome of the program. Number of borrowers in this category divided by the total number of borrowers no longer received. |
| 76 | assistance under this program. |
| Short Sale | |
| Number | Number of borrowers transitioned out of the HHF program into a short sale as an unintended |
| 24 | outcome of the program. |
| % | Number of borrowers in this category divided by the total number of borrowers no longer recei assistance under this program. |
| am Completion/ Transition | |
| Loan Modification Program | |
| Number | Number of borrowers who received a modification of their mortgage loan. |
| % | Number of borrowers in this category divided by the total number of borrowers no longer recei |
| Bainatatamant/Current/Dauaff | assistance under this program. |
| Reinstatement/Current/Payoff Number | Number of borrowers who transitioned out of the program due to paying off their mortgage loar |
| % | Number of borrowers in this category divided by the total number of borrowers no longer receiv |
| | assistance under this program. |
| Other | |
| Number | Number of borrowers who transitioned out of the program not falling into one of the transition |
| % | categories above. Number of borrowers in this category divided by the total number of borrowers no longer received to the second |
| % | assistance under this program. |
| HEA Performance | Data Reporting - Program Performance |
| | Reported In Aggregate For All Transition Assistance Programs: |
| am Completion/ Transition | |
| Short Sale | |
| Number | Number of borrowers who transitioned out of the program into a short sale as the intended |
| 0/ | outcome of the program. |
| % | Number of borrowers in this category divided by the total number of borrowers no longer receiv assistance under this program. |
| Deed-in-Lieu | |
| Number | Number of borrowers who transitioned out of the program into a deed-in-lieu as the intended |
| | outcome of the program. |
| % | Number of borrowers in this category divided by the total number of borrowers no longer received |
| | assistance under this program. |
| | Data Reporting - Program Performance |
| | Be Reported In Aggregate For Blight Elimination Programs |
| am Intake/Evaluation | |
| am Intake/Evaluation | |
| Approved/Funded | The total number of structures conraved and funded |
| Approved/Funded Number of Structures Receiving Assistance | The total number of structures approved and funded. |
| Approved/Funded | Total number of structures receiving funding divided by the total number of structures submitte |
| Approved/Funded Number of Structures Receiving Assistance % of Total Number of Structures | |
| Approved/Funded Number of Structures Receiving Assistance | Total number of structures receiving funding divided by the total number of structures submitte |
| Approved/Funded Number of Structures Receiving Assistance % of Total Number of Structures Denied/Cancelled | Total number of structures receiving funding divided by the total number of structures submitte for eligibility review. The total number of structures denied for funding. The full application and all necessary information was received and reviewed, but the structure was not approved for funding. |
| Approved/Funded Number of Structures Receiving Assistance % of Total Number of Structures Denied/Cancelled | Total number of structures receiving funding divided by the total number of structures submitte for eligibility review. The total number of structures denied for funding. The full application and all necessary information was received and reviewed, but the structure was not approved for funding. Total number of structures denied for funding divided by the total number of structures submitted |
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| | Denied | |
|--------------|---|--|
| | Number of Borrowers Denied | The total number of borrowers referred by the lender for assistance in which the transaction was denied by the HFA |
| | % of Total Number of Submissions | Total number of borrowers denied divided by the total number of borrowers submitted for assistance. |
| | Withdrawn | |
| | Number of Borrowers Withdrawn | The total number of borrowers referred by the lender for assistance in which the mortgage transaction or sale could not be completed. |
| | % of Total Number of Submissions | Total number of borrowers withdrawn divided by the total number of borrowers submitted for assistance. |
| | In Process | |
| | Number of Borrowers In Process | The number of borrowers who have applied and are eligible for down payment assistance, pending the scheduling or execution of the mortgage closing. This should be reported in the Cumulative column only. |
| | % of Total Number of Submissions | Total number of borrowers in process divided by the total number of borrowers submitted for assistance. |
| | Total | |
| | Total Number of Borrowers Submitted for Assistance | The total number of borrowers submitted by the lender to the HFA for assistance (approved, withdrawn and in process). This should be reported in the Cumulative column only. |
| | Number of Borrowers that Previously Participated in Other HFA HHF Programs | Number of borrowers who previously participated in other HFA sponsored HHF programs or oth HHF program components (<i>i.e.</i> , funded borrowers only). |
| rogram Cha | racteristics | |
| | Loan Characteristics at Origination | |
| | Median Purchase Price Median Credit Score | The median home purchase price for all borrower-assisted properties at the time of origination. The median credit score of all borrowers at the time of origination. |
| | Median DTI Assistance Characteristics | The median front-end debt-to-income ratio at the time of origination (as defined by program). |
| | Assistance Provided | Total amount of aggregate assistance exclusively disbursed by the HFA. |
| orrower Inco | ome | |
| | Above \$90,000 | Percentage of borrowers assisted with gross annual income \$90,000 or greater, rounded to the nearest hundredth. |
| | \$70,000- \$89,000 | Percentage of borrowers assisted with gross annual income \$70,000-89,000, rounded to the nearest hundredth. |
| | \$50,000- \$69,000 | Percentage of borrowers assisted with gross annual income \$50,000-69,000, rounded to the nearest hundredth. Percentage of borrowers assisted with gross annual income less than \$50,000, rounded to the |
| | Below \$50,000 | nearest hundredth. |
| ome Mortga | ige Disclosure Act (HMDA) | |
| | | Borrower |
| | Race | |
| | All Categories Ethnicity | All totals for the aggregate number of borrowers assisted. |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex All Categories | All totals for the aggregate number of borrowers assisted. |
| | | Co-Borrower |
| | Race | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Ethnicity | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| eographic E | Breakdown (by County) | |
| | All Categories | Number of aggregate borrowers assisted in each county listed. |
| | HFA Performance | Data Reporting - Program Notes |
| | | |
| | NJ HOMEKEEPER | Program provides monthly mortgage payment assistance for up to 24 months and/or reinstatem assistance with a maximum assistance amount up to \$48,000 on behalf of homeowners who ar unable to afford their monthly payment due to a qualified financial hardship. |
| | NJ HOME SAVER | Provides principal reduction and/or reinstatement assistance to facilitate a refinance, recast, or permanent mortgage modification. |
| | NJ HomeSeeker Down Payment Assistance (DPA) Program | Program provides funds to prevent foreclosures by stimulating home purchase activity and |