

This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to the U.S. Department of the Treasury. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to the U.S. Department of the Treasury must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 45th day following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: January 2016

New Jersey			
	HFA Performance Data Reporting- Borrower Cha	racteristics	
		QTD	Cumulative
Unique B	orrower Count		
	Number of Unique Borrowers Receiving Assistance	58	6115
	Number of Unique Borrowers Denied Assistance	301	7692
	Number of Unique Borrowers Withdrawn from Program	3	142
	Number of Unique Borrowers in Process	27	N/A
	Total Number of Unique Borrower Applicants	209	13976
Program	Expenditures (\$)		
	Total Assistance Provided to Date	\$4,247,243	\$236,972,823
	Total Spent on Administrative Support, Outreach, and Counseling	\$499,241	\$25,370,018
Borrowei	Income (\$)		
	Above \$90,000	10.00%	7.78%
	\$70,000-\$89,000	10.00%	8.09%
	\$50,000- \$69,000	26.67%	14.49%
	Below \$50,000	53.33%	69.64%
Borrowei	Income as Percent of Area Median Income (AMI)		
	Above 120%	3.70%	5.91%
	110%- 119%	3.70%	2.149
	100%- 109%	7.41%	2.88%
	90%- 99%	3.70%	4.139
	80%- 89%	22.22%	5.07%
	Below 80%	59.27%	79.87%
Geograp	hic Breakdown (by county)	33	
g	Atlantic	15	520
	Bergen	3	37
	Burlington	4	57
	Camden	8	650
	Cape May	2	9
	Cumberland	0	17
	Essex	5	36
	Gloucester	4	38
	Hudson	0	109
	Hunterdon	0	3:
	Mercer	2	21
	Middlesex	4	53
	Monmouth	2	42
	Morris	0	166
	Ocean	1	427
	Passaic	1	235
	Salem	0	64
	Somerset	0	16
	Sussex	2	208
	Union	4	29
	Warren	1	103

New Jersey			
	HFA Performance Data Reporting- Borro	ower Characteristics	
		QTD	Cumulative
lome Mort	tgage Disclosure Act (HMDA)		
	Race	<u> </u>	
	American Indian or Alaskan Native	0	
	Asian	3	
	Black or African American	15	1
	Native Hawaiian or other Pacific Islander White	0	
	Information not provided by borrower	33	3
	Ethnicity	, , , , , , , , , , , , , , , , , , ,	
	Hispanic or Latino	8	
	Not Hispanic or Latino	50	5
	Information not provided by borrower	0	
	Sex Male	24	3
	Female	34	3
	Information not provided by borrower	0	-
	Co-Borrow	rer	
	Race		
	American Indian or Alaskan Native Asian	0	
	Black or African American	3	
	Native Hawaiian or other Pacific Islander	0	
	White	19	1
	Information not provided by borrower	5	
	Ethnicity Hispanic or Latino	3	
	Not Hispanic or Latino	25	
	Information not provided by borrower	0	
	Sex	1	
	Male Female	9	1
	Information not provided by borrower	0	
lardship		<u> </u>	
	Unemployment	21	4
	Underemployment	19	1
	Divorce Medical Condition	2	
	Death	0	
	Other	2	
urrent Lo	an to Value Ratio (LTV)		
	<100%	55.17%	92.2
	100%-109%	3.45%	2.7
	110%-120% >120%	15.52% 25.86%	2.
urrent Co	mbined Loan to Value Ratio (CLTV)	20.0070	2
	<100%	55.17%	92.2
	100%-119%	18.97%	4.9
	120%-139%	12.07%	2.0
	140%-159% >=160%	5.17% 8.62%	0.3
elingueno	cy Status (%)	0.0270	0
	Current	15.52%	27.
	30+	8.62%	8.
	60+	3.45%	6.9
louechold	90+	72.41%	57.0
lousehold	1	20	1
	2	17	1
	3	7	1
	4	6	1
	5+	8	

Lines 84-94: Not tracking 2nd mortgage detail.

Lines 47-52: have variance due to applicants re-applying and updating from info not provided by borrower to choosing a race.

	New Jersey			
	HFA Performance Data Reporting- Program Performa	nce		
	HomeKeeper Program			
		QTD	Cumulative	
1	Program Intake/Evaluation			
2	Approved	٥١	0005	
3		0.00%	6005	
4	% of Total Number of Applications Denial	0.00%	45.86%	
5 6	Number of Borrowers Denied	0	6952	
7	% of Total Number of Applications	0.00%	53.10%	
8	Withdrawn	0.0078	33.1078	
9	Number of Borrowers Withdrawn	0	136	
10	% of Total Number of Applications	0.00%	1.04%	
11	In Process	0.0070	1.0470	
12	Number of Borrowers In Process	0	N/A	
13		0.00%	N/A	
14	• •	0.0070	. 47 .	
15		0	13093	
	Number of Borrowers Participating in Other HFA HHF Programs or Program	N/A	N/A	
16	Components			
17	Program Characteristics			
	General Characteristics			
19	Median 1st Lien Housing Payment Before Assistance	0	1662	
20	<u> </u>	0	0	
21	Median 2nd Lien Housing Payment Before Assistance	0	272	
22	Median 2nd Lien Housing Payment After Assistance	N/A	N/A	
23		0	186013	
24	Median 1st Lien UPB After Program Entry	N/A	N/A	
25	Median 2nd Lien UPB Before Program Entry	0	34501	
26	Median 2nd Lien UPB After Program Entry	N/A	N/A	
27	Median Principal Forgiveness	0	0	
28		N/A	19	
29		3013	43072	
	Assistance Characteristics			
31		\$695,776	\$230,302,627	
32		N/A	N/A	
33		N/A	N/A	
34	·	N/A	N/A	
	Other Characteristics			
36		0	188	
37	Current			
38		0	1633	
39		0.00%	27.19%	
40				
41		0 0000	503	
42		0.00%	8.38%	
43		<u></u>	400	
44 45		0 0000	428	
45 46		0.00%	7.13%	
46 47		ام	2444	
47 48	Number %	0.00%	3441 57 200/	
40	I /0	0.00%	57.30%	

New Jersey HFA Performance Data Reporting- Program Performance HomeKeeper Program QTD Cumulative 49 Program Outcomes Borrowers No Longer in the HHF Program (Program Completion/Transition or 109 5904 Alternative Outcomes) 50 **Alternative Outcomes** 51 Foreclosure Sale 52 53 Number 0.00% 0.00% 54 55 Cancelled 56 Number 0.00% 0.00% 57 Deed in Lieu 58 59 Number 0 0.00% 0.00% 60 Short Sale 61 62 Number 0 63 0.00% 0.00% Program Completion/ Transition 64 Loan Modification Program 65 66 Number 13 0 67 0.00% 0.22% Re-employed/ Regain Appropriate Employment Level 68 Number 69 0 40 0.00% 0.68% 70 Reinstatement/Current/Payoff 71 72 Number 3195 73 % 0.00% 54.12% 74 Short Sale Number 75 N/A N/A 76 N/A N/A Deed in Lieu 77 N/A 78 Number N/A 79 N/A N/A Other - Borrower Still Owns Home 80 81 Number 109 2656 82 100.00% 44.98% Homeownership Retention 83 Six Months Number N/A 84 6010 Six Months % N/A 99.98% 85 N/A Twelve Months Number 86 6010 87 Twelve Months % N/A 99.98% Twenty-four Months Number 88 N/A 5676 89 Twenty-four Months % N/A 99.98% 90 Unreachable Number N/A 91 Unreachable % N/A 0.00%

Lines 50-91: Quarter over quarter variance due to HomeSaver application processing and removing from close-out status.

Line 36: Median application processing times may be affected by applicants reapplying for assistance.

	New Jersey		
	HFA Performance Data Reporting- Program Perfo	rmance	
	Home Saver Program		
	<u> </u>	QTD	Cumulative
1 Program Intal	ke/Evaluation	QID	Cumulative
	Approved		
	Number of Borrowers Receiving Assistance	82	156
	% of Total Number of Applications	10.59%	11.35%
	Denied		
	Number of Borrowers Denied	297	828
7	% of Total Number of Applications	38.37%	59.87%
	Withdrawn		
9	Number of Borrowers Withdrawn	4	7
0	% of Total Number of Applications	0.52%	0.51%
	In Process		
2	Number of Borrowers In Process	392	N/A
3	% of Total Number of Applications	50.52%	N/A
4	Total		
5	Total Number of Borrowers Applied	775	1383
	Number of Borrowers Participating in Other HFA HHF Programs or	N/A	N/A
-	Program Components		
7 Program Cha	racteristics		
8 General Char	acteristics		
9	Median 1st Lien Housing Payment Before Assistance	1569	1656
0	Median 1st Lien Housing Payment After Assistance	0	(
ː1	Median 2nd Lien Housing Payment Before Assistance	0	C
	Median 2nd Lien Housing Payment After Assistance	N/A	N/A
3	Median 1st Lien UPB Before Program Entry	193289	194758
4	Median 1st Lien UPB After Program Entry	N/A	N/A
.5	Median 2nd Lien UPB Before Program Entry	0	(
:6	Median 2nd Lien UPB After Program Entry	N/A	N/A
	Median Principal Forgiveness	0	(
	Median Length of Time Borrower Receives Assistance	N/A	11
	Median Assistance Amount	50000	50000
O Assistance C			
	Assistance Provided to Date	\$3,551,467	\$6,670,196
	Total Lender/Servicer Assistance Amount	N/A	N/A
	Borrowers Receiving Lender/Servicer Match (%)	N/A	N/A
	Median Lender/Servicer Assistance per Borrower	N/A	N/A
5 Other Charac			
	Median Length of Time from Initial Request to Assistance Granted	174	163
_	Current		
-	Number	20	37
	%	24.39%	23.57%
	Delinquent (30+)		
	Number	11	13
	%	13.41%	8.28%
	Delinquent (60+)		
	Number	4	- (
-	%	4.88%	3.82%
	Delinquent (90+)		
	Number	47	100
	%	57.32%	63.69%
9 Program Outo	comes		

New Jersey				
	HFA Performance Data Reporting- Program Performance Home Saver Program			
		QTD	Cumulative	
	Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes)	74	74	
0 1 Alterna	tive Outcomes			
2 Aiterna	Foreclosure Sale			
3	Number	0	(
4	%	0.00%	0.00%	
5	Cancelled	0.0070	0.007	
6	Number	0	(
7	%	0.00%	0.00%	
8	Deed in Lieu			
9	Number	0	(
0	%	0.00%	0.00%	
1	Short Sale			
2	Number	0	(
3	%	0.00%	0.00%	
4 Prograi	m Completion/ Transition			
5	Loan Modification Program			
6	Number	74	74	
7	%	100.00%	100.00%	
8	Re-employed/ Regain Appropriate Employment Level			
9	Number	N/A	N/A	
0	%	N/A	N/A	
1	Reinstatement/Current/Payoff	T		
2	Number	0	(
3	%	0.00%	0.00%	
4	Short Sale			
5	Number	N/A	N/A	
6	%	N/A	N/A	
7	Deed in Lieu	NI/A	NI/A	
8	Number	N/A	N/A	
9	% Other - Borrower Still Owns Home	N/A	N/A	
0	Number	0	(
2	%	0.00%	0.00%	
	wnership Retention	0.00%	0.00%	
4	Six Months Number	N/A	(
5	Six Months %	N/A	0.00%	
6	Twelve Months Number	N/A	0.00%	
7	Twelve Months %	N/A	0.00%	
8	Twenty-four Months Number	N/A	0.007	
9	Twenty-four Months %	N/A	0.00%	
0	Unreachable Number	N/A	0.007	
1	Unreachable %	N/A	0.00%	

Line 3: QTD approvals is 82, but had a Q1 loan go from approved to withdrawn which impacts the cumulative total compared to Q1 total. Line 36: Median application processing times may be affected by applicants reapplying for assistance.

		Data Dictionary
		lata Reporting - Borrower Characteristics Are To Be Reported in Aggregate For All Programs:
Inique Borro		Are to be reported in Aggregate For All Frograms.
	Number of Unique Borrowers Receiving Assistance	Total number of <i>unique</i> borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot to this number.
	Number of Unique Borrowers Denied Assistance	Total number of <i>unique</i> borrowers <i>not</i> receiving assistance under any of the programs and not withdrawn.
	Number of Unique Borrowers Withdrawn from Program	Total number of <i>unique</i> borrowers who <i>do not</i> receive assistance under any program because of voluntary withdrawal after approval or failure to complete application despite attempts by the HFA
	Number of Unique Borrowers in Process	Total number of <i>unique</i> borrowers who have not been decisioned for any program and are pending review. This should be reported in the QTD column only.
	Total Number of Unique Applicants	Total number of <i>unique</i> borrowers. This should be the total of the four above fields (using the QTD column for in process borrowers).
rogram Exp	Total Assistance Provided to Date	Total amount of assistance disbursed by the HFA across all programs.
rrower Inco		
rrower Inc	All Categories ome as Percent of Area Median Income (AMI)	At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand.
MICHEL IIIC	All Categories	At the time of assistance, borrower's annual income as a percentage of area median income.
ographic E	Breakdown (by County)	
omo Mortas	All Categories age Disclosure Act (HMDA)	Number of aggregate borrowers assisted in each county listed.
ille wortga	ige disclosure Act (HMDA)	Borrower
	Race	
	All Categories Ethnicity	All totals for the aggregate number of borrowers assisted.
	All Categories Sex	All totals for the aggregate number of borrowers assisted.
	All Categories	All totals for the aggregate number of borrowers assisted. Co-Borrower
	Race All Categories	All totals for the aggregate number of borrowers assisted.
	Ethnicity	
	All Categories Sex	All totals for the aggregate number of borrowers assisted.
	All Categories	All totals for the aggregate number of borrowers assisted.
ardship	Ton a	
rrent I oan	All Categories to Value Ratio (LTV)	All totals for the aggregate number of borrowers assisted.
III CIR LOUII	All Categories	Market loan-to-value ratio calculated using the unpaid principal balance of the first mortgage at the time of assistance divided by the most current valuation at the time of assistance.
rrent Com	bined Loan to Value Ratio (CLTV)	
	All Categories	Market combined loan-to-value ratio calculated using the unpaid principal balance for all first and junior liens at the time of assistance divided by the most current valuation at the time of assistance.
elinquency	Status (%) All Categories	Delinquency status at the time of assistance.
usehold Si		Definiquency status at the time of assistance.
	All Categories	Household size at the time of assistance.
	The Following Data Points	Data Reporting - Program Performance Are To Be Reported In Aggregate For All Programs:
ogram Intal	ke/Evaluation Approved	
	Number of Borrowers Receiving Assistance	The total number of borrowers receiving assistance for the specific program.
	% of Total Number of Applications	
		Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who applied for the specific program.
	Denied	number of borrowers who applied for the specific program.
		number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program
	Denied	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total
	Denied Number of Borrowers Denied	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program.
	Denied Number of Borrowers Denied % of Total Number of Applications	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the
	Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of
	Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application.
	Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications In Process	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who applied for the specific program.
	Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of
	Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications In Process Number of Borrowers In Process % of Total Number of Applications	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review. This should be reported in the QTD column only. Total number of borrowers who have applied for assistance from the specific program that have
	Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications In Process Number of Borrowers In Process	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review. This should be reported in the QTD column only. Total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review divided by the total number of borrowers who applied for the specific program (approved, denied, withdrawn an Total number of borrowers who applied for the specific program (approved, denied, withdrawn an Total number of borrowers who applied for the specific program (approved, denied, withdrawn an
	Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications In Process Number of Borrowers In Process % of Total Number of Applications Total Total Number of Borrowers Applied Number of Borrowers Participating in Other HFA HHF Program	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review. This should be reported in the QTD column only. Total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review divided by the total number of borrowers who applied for the specific program (approved, denied, withdrawn an QTD in process).
ogram Cha	Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications In Process Number of Borrowers In Process % of Total Number of Applications Total Total Number of Borrowers Applied Number of Borrowers Participating in Other HFA HHF Program Program Components	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review. This should be reported in the QTD column only. Total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review divided by the total number of borrowers who applied for the specific program (approved, denied, withdrawn an QTD in process).
rogram Char eneral Char	Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications In Process Number of Borrowers In Process % of Total Number of Applications Total Total Number of Borrowers Applied Number of Borrowers Participating in Other HFA HHF Program Program Components racteristics (For All Approved Applicants)	number of borrowers who applied for the specific program. The total number of borrowers denied for assistance for the specific program. A denial is defined as a borrower who has provided the necessary information for consideration for program assistance, but is not approved for assistance under the specific program. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who applied for the specific program. The total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review. This should be reported in the QTD column only. Total number of borrowers who have applied for assistance from the specific program that have not been decisioned and are pending review divided by the total number of borrowers who applied for the specific program (approved, denied, withdrawn an QTD in process).

	Median 1st Lien Housing Payment After Assistance	Median first lien housing payment <i>paid by homeowner</i> after receiving assistance. In other words, the median contractual first lien payment less HFA contribution.
	Median 2nd Lien Housing Payment Before Assistance	Median second lien housing payment paid by homeowner prior to receiving assistance. In other
		words, the median contractual borrower payment on their second lien before receiving assistance.
	Median 2nd Lien Housing Payment After Assistance	Median second lien housing payment paid by homeowner after receiving assistance. In other words, the median contractual second lien payment less HFA contribution.
	Median 1st Lien UPB Before Program Entry	Median unpaid principal balance prior to receiving assistance.
	Median 1st Lien UPB After Program Entry Median 2nd Lien UPB Before Program Entry	Median unpaid principal balance after receiving assistance. Median second lien unpaid principal balance prior to receiving assistance.
	Median 2nd Lien UPB After Program Entry	Median second lien unpaid principal balance after receiving assistance.
	Median Principal Forgiveness	Median amount of principal reduction provided, including the amount (\$) provided by the HFA on behalf of the borrower and the amount (\$) provided by the lender/servicer, including second lien extinguishment. Extinguished fees should only be included if those fees have been capitalized.
	Median Length of Time Borrower Receives Assistance	Median length of time borrowers receive on-going assistance (e.g., mortgage payment assistance programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column.
• • • •	Median Assistance Amount	Median amount of assistance (\$) disbursed to the lender/servicer on behalf of the borrower.
Assistance Ch	Assistance Provided	Total amount of aggregate assistance provided by the HFA (does not include lender matching
	Total Lender/Servicer Assistance Amount	assistance or borrower partial payments). Total amount of aggregate assistance provided by the lenders/servicers (does not include HFA assistance). Waived servicing fees and/or forbearance does not count towards lender/servicer assistance.
	Borrowers Receiving Lender/Servicer Match (%)	Assistance. Number of borrowers receiving lender/servicer match divided by the total number of assisted borrowers.
	Median Lender/Servicer Assistance per Borrower	Median lender/servicer matching amount (for borrowers receiving match assistance).
Other Charact		
	Median Length of Time from Initial Request to Assistance Granted	Median length of time from initial contact with borrower to assistance provided. Please report in days (round up to closest integer). May include borrowers who had previously applied for other HHF programs.
	Current Number	Number of borrowers current at the time assistance is received.
	% Delinauent (30+)	Number of current borrowers divided by the total number of approved applicants.
	Number	Number of borrowers 30+ days delinquent but less than 60 days delinquent at the time assistance is received.
	%	Number of borrowers 30+ days delinquent but less than 60 days delinquent divided by the total number of approved applicants.
	Delinquent (60+) Number	Number of borrowers 60+ days delinquent but less than 90 days delinquent at the time assistance is received.
	%	Number of borrowers 60+ days delinquent but less than 90 days delinquent divided by the total number of approved applicants.
	D-15(00.)	
	Delinquent (90+)	
	Delinquent (90+) Number %	Number of borrowers 90+ days delinquent at the time assistance is received.
Program Outc	Number %	
	Number % omes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome)	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants.
	Number % Omes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome)	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program.
Program Outc	Number % omes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) itcomes Foreclosure Sale Number %	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative
	Number % Omes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily
	Number % bomes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Ittomes Foreclosure Sale Number % Cancelled Number %	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program.
	Number % Omes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program.
	Number % Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) ttoomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program.
	Number % Number % Somes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number %	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program.
	Number % somes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program.
Alternative Ou	Number % Sorrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itoomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number % Short Sale Number	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a deed-in-lieu divided by the total number of borrowers no longer receiving assistance under this program.
Alternative Ou	Number % bomes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number % Short Sale Number	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned from their homes via a deed-in-lieu divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an alternative outcome of the program.
Alternative Ou	Number % Sorrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itoomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number % Short Sale Number	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a deed-in-lieu divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an alternative outcome of the program. Number of borrowers transitioned from their homes via a short sale as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via program.
Alternative Ou	Number % comes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number % Short Sale Number % pletion/ Transition Loan Modification Program	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a deed-in-lieu divided by the total number of borrowers ransitioned out of the HHF program into a short sale as an alternative outcome of the program. Number of borrowers transitioned out of the HHF program into a short sale as an alternative outcome of the program.
Alternative Ou	Number % Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) **Torcelosure Sale** Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number % Short Sale Number % **Pletion/ Transition Loan Modification Program Number % Re-employed/ Regain Appropriate Employment Level	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a deed-in-lieu divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an alternative outcome of the program. Number of borrowers transitioned from their homes via a short sale divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned into a loan modification program (such as the Making Home Affordable Program). Number of borrowers who transitioned into a loan modification program divided by the total number of borrowers no longer receiving assistance under this program.
Alternative Ou	Number % Somes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number % Short Sale Number % Pletion/ Transition Loan Modification Program Number % Re-employed/ Regain Appropriate Employment Level Number	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a deed-in-lieu divided by the total number of borrowers transitioned out of the HHF program into a short sale as an alternative outcome of the program. Number of borrowers transitioned out of the HHF program into a short sale as an alternative outcome of the program. Number of borrowers transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned into a loan modification program (such as the Making Home Affordable Program). Number of borrowers who transitioned into a loan modification program divided by the total number of borrowers who transitioned into a loan modification program divided by the total number of borrowers who transitioned out of the program due to regaining employment and/or appropriate levels of employment.
Alternative Ou	Number % Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number % Short Sale Number % Pletion/ Transition Loan Modification Program Number % Re-employed/ Regain Appropriate Employment Level Number %	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a deed-in-lieu divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned into a loan modification program (such as the Making Home Affordable Program). Number of borrowers who transitioned into a loan modification program divided by the total number of borrowers who transitioned into a loan modification program divided by the total number of borrowers who transitioned out of the program due to regaining employment and/or
Alternative Ou	Number % Somes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number % Short Sale Number % Pletion/ Transition Loan Modification Program Number % Re-employed/ Regain Appropriate Employment Level Number	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a deed-in-lieu divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned into a loan modification program (such as the Making Home Affordable Program). Number of borrowers who transitioned into a loan modification program divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who transitioned out of the program due to regaining employment and/or appropriate levels of employment. Number of re-employed/appropriately employed borrowers divided by the total number of borrowers who transitioned out of the program due to reinstating/bringing loan current of borrowers who transitioned out of the program due to reinstating/bringing loan current
Alternative Ou	Number % Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) Itcomes Foreclosure Sale Number % Cancelled Number % Deed-in-Lieu Number % Short Sale Number % Short Sale Number % Re-employed/ Regain Appropriate Employment Level Number % Reinstatement/Current/Payoff	Number of borrowers 90+ days delinquent at the time assistance is received. Number of borrowers 90+ days delinquent divided by the total number of approved applicants. Number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. Number of foreclosed borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers who were approved and funded, then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. Number of cancelled borrowers divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a deed-in-lieu as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a deed-in-lieu divided by the total number of borrowers no longer receiving assistance under this program. Number of borrowers transitioned out of the HHF program into a short sale as an alternative outcome of the program. Number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned from their homes via a short sale divided by the total number of borrowers who transitioned into a loan modification program (such as the Making Home Affordable Program). Number of borrowers who transitioned into a loan modification program divided by the total number of borrowers who transitioned into a loan modification program divided by the total number of borrowers who transitioned out of the program due to regaining employment and/or appropriate levels of employment. Number of borrowers who transitioned out of the program due to regaining employment and/or appropriate levels of employment.

Number	Number of borrowers who transitioned out of the program into a short sale <u>as the desired outcom</u> of the program.
%	Number of borrowers who transitioned from their homes via a short sale as the desired outcome of the program divided by the total number of borrowers no longer receiving assistance under this program.
Deed-in-Lieu	Tprogram.
Number	Number of borrowers who transitioned out of the program into a deed-in-lieu as the desired
1	outcome of the program.
%	Number of borrowers who transitioned from their homes via a deed-in-lieu divided by the total number of borrowers no longer receiving assistance under this program.
Other - Borrower Still Owns Home	,
Number	Number of borrowers who transitioned out of the program not falling into one of the transition categories above, but still maintaining ownership of the home.
%	Number of transitioned borrowers in this category divided by the total number of borrowers no longer receiving assistance under this program.
Iomeownership Retention	
Six Months	Number of borrowers assisted by the program who retain ownership at least 6 months after receip of initial assistance, including borrowers who retain their home for more than 6 months but less than 12 months. (Note: Borrowers in the 12-month and 24-month counts should also be included in the 6-month count, as the two intervals are not mutually exclusive.)
%	Number of borrowers assisted by the program who retain ownership at least 6 months after receip of initial assistance divided by the total number of households assisted by the program 6 months prior to reporting period.
Twelve Months	Number of borrowers assisted by the program who retain ownership at least 12 months after receipt of initial assistance, including borrowers who retain their home for more than 12 months but less than 24 months. (Note: Borrowers in the 24-month count should also be included in the 6 month and 12-month counts, as the two intervals are not mutually exclusive.)
%	Number of borrowers assisted by the program who retain ownership at least 12 months after receipt of initial assistance divided by the total number of households assisted by the program 12 months prior to reporting period.
Twenty-four Months	Number of borrowers assisted by the program who retain ownership at least 24 months after receipt of initial assistance. Borrowers who retain their home for 24 months should be included in the 6-month, 12-month, and 24-month counts.
%	Number of borrowers assisted by the program who retain ownership at least 24 months after receipt of initial assistance divided by the total number of households assisted by the program 24 months prior to reporting period.
Unreachable	Number of borrowers assisted by the program for whom homeownership retention status cannot be verified by any available means.
%	Number of borrowers assisted by the program for whom homeownership retention status cannot be verified by any available means divided by the total number of borrowers assisted.
	HFA Performance Data Reporting - Program Notes
NJ HOMEKEEPER	Program provides monthly mortgage payment assistance for up to 24 months and/or reinstatemer assistance with a maximum assistance amount up to \$48,000 on behalf of homeowners who are unable to afford their monthly payment due to a qualified financial hardship.
NJ HOME SAVER	Provides principal reduction and/or reinstatement assistance to facilitate a refinance, recast, or permanent mortgage modification.