

This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 15th of the month following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: August 2011

	New Jersey		
	HFA Performance Data Reporting- Borrov	ver Characteristics	
		QTD	Cumulative
Unique Borrow	rer Count	4	- Contract of the contract of
	Number of Unique Borrowers Receiving Assistance	114	168
	Number of Unique Borrowers Denied Assistance	196	432
	Number of Unique Borrowers Withdrawn from Program	9	9
	Number of Unique Borrowers in Process	2445	N/A
D	Total Number of Unique Borrower Applicants	2764	3054
Borrower Incor	Me (\$) Above \$90,000	3.51%	2.38%
	\$70,000-\$89,000	3.51%	4.17%
	\$50,000-\$69,000	13.16%	13.09%
	Below \$50,000	79.82%	80.36%
Borrower Incor	me as Percent of Area Median Income (AMI)	1.010270	
DOITOWOI IIIOOI	Above 120%	2.63%	1.79%
	110%- 119%	0.89%	0.59%
	100%- 109%	1.75%	2.38%
	90%- 99%	2.63%	1.79%
	80%- 89%	1.75%	2.38%
	Below 80%	90.35%	91.07%
Geographic Bro	eakdown (by county)		
	Atlantic	10	11
	Bergen	4	5
	Burlington	11	18
	Camden	7	15
	Cape May	0	1
	Cumberland	1	1
	Essex	12	15
	Gloucester	6	8
	Hudson	2	2 3
	Hunterdon Mercer	2	6
	Middlesex	9	15
	Monmouth	11	16
	Morris	4	8
	Ocean	14	20
	Passaic	2	3
	Salem	0	1
	Somerset	5	5
	Sussex	1	3
	Union	7	8
	Warren	2	4
Home Mortgag	ge Disclosure Act (HMDA)		
	Borrowel	r	
	Race		
	American Indian or Alaskan Native	0	0
	Asian	4	5
	Black or African American	29	38
	Native Hawaiian or other Pacific Islander	0	0
	White	73	116
	Information not provided by borrower Ethnicity	8	9
	Hispanic or Latino	10	15
	Not Hispanic or Latino	104	153
	Information not provided by borrower	0	133
	Sex		
	Male	55	82
	Female	59	86
	Information not provided by borrower	0	0
	Co-Borrow		
	Race		
	American Indian or Alaskan Native	0	0

	New Jerse	ey .	
	HFA Performance Data Reporting-	<u> </u>	
		QTD	Cumulative
	Asian	5	5
	Black or African American	3	6
	Native Hawaiian or other Pacific Islander	0	0
	White	35	56
	Information not provided by borrower	1	1
	Ethnicity		
	Hispanic or Latino	4	7
	Not Hispanic or Latino	40	61
	Information not provided by borrower	0	0
	Sex		
	Male	9	18
	Female	35	50
	Information not provided by borrower	0	0
Hardship			
	Unemployment	90	140
	Underemployment	24	28
	Divorce	0	0
	Medical Condition	0	0
	Death	0	0
	Other	0	0
Current Loa	n to Value Ratio (LTV)		
Odinone Est.	<100%	85.96%	86.31%
	100%-109%	5.26%	7.74%
	110%-120%	1.75%	1.19%
	>120%	7.03%	4.76%
Current Con	nbined Loan to Value Ratio (CLTV)	11.00%	111 070
Current Con	<100%	85.96%	86.31%
	100%-119%	7.02%	8.93%
	120%-139%	6.14%	4.17%
	140%-159%	0.00%	0.00%
	>=160%	0.00%	0.59%
Delingueno		0.0070	0.5570
Delinquency		125 000/	20.000
	Current	35.09%	36.90%
	30+	2.63%	5.95%
	60+	7.02%	5.95%
	90+	55.26%	51.20%
Household S			
	1	26	41
	2	40	50
	3	24	35
	4	16	26
	5+	8	16

^{*}The total of Number of Unique Borrowers Denied Assistance reported accounts for 14 applicants denied in prior quarters who were subsequently approved in the 1st quarter 2012 under revised program guidelines.

	New Jersey		
	HFA Performance Data Reporting- Program Performance		
	HomeKeeper Program		
		QTD	Cumulative
Program Intake			
	Approved		100
	Number of Applications Approved	4.12%	168 5.50%
	% of Total Number of Applications Denied	4.12%	5.50%
	Number of Applications Denied*	196	432
	% of Total Number of Applications	7.09%	14.15%
	Withdrawn	1.0370	1 1.1 3 7 0
	Number of Applications Withdrawn	9	9
	% of Total Number of Applications	0.33%	0.29%
	In Process		
	Number of Applications In Process	2445	
	% of Total Number of Applications	88.46%	N/A
	Total		
	Total Number of Applications Received	2764	3054
	Number of Borrowers Participating in Other HFA HHF Programs or Program Components	0	0
Program Charac			
General Charact			
	Median 1st Lien Housing Payment Before Assistance	1714.4	1727.86
	Median 1st Lien Housing Payment After Assistance	35 410	35 341.23
	Median 2nd Lien Housing Payment Before Assistance Median 2nd Lien Housing Payment After Assistance	-	N/A
	Median 1st Lien UPB Before Program Entry	195135.57	191152.27
	Median 1st Lien UPB After Program Entry		N/A
	Median 2nd Lien UPB Before Program Entry	41000	37750.39
	Median 2nd Lien UPB After Program Entry	N/A	N/A
	Median Principal Forgiveness ¹	0	0
	Median Length of Time Borrower Receives Assistance	N/A	2
	Median Assistance Amount	3672.8	4162.87
Assistance Cha	racteristics		
	Assistance Provided to Date	700886.2	918883.04
	Total Lender/Servicer Assistance Amount	N/A	N/A
	Borrowers Receiving Lender/Servicer Match (%)	N/A	N/A
	Median Lender/Servicer Assistance per Borrower	N/A	N/A
Other Characte			
	Median Length of Time from Initial Request to Assistance Granted	244	220
	Current		
	Number	40	62
	% Paliament (20.1)	35.09%	36.90%
	Delinquent (30+)	l 2	10
	Number %	2.63%	10 5.95%
	Delinquent (60+)	2.03%	3.93%
	Number	8	10
	%	7.02%	5.95%
	Delinquent (90+)	110270	010070
	Number	63	86
	%	55.26%	51.19%
Program Outco	mes		
	Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative		
	Outcomes)	0	0
Alternative Out	comes		
	Foreclosure Sale		
	Number	0	0
	%	0.00%	0.00%
I	Cancelled		

New Jersey HFA Performance Data Reporting- Program Performance HomeKeeper Program QTD Cumulative Number 0 0.00% 0.00% % Deed in Lieu Number 0 0.00% 0.00% Short Sale Number 0 0.00% 0.00% Program Completion/ Transition Loan Modification Program Number 0.00% 0.00% % Re-employed/ Regain Appropriate Employment Level Number 0.00% 0.00% % Reinstatement/Current/Payoff Number 0.00% 0.00% % Short Sale Number N/A N/A % N/A N/A Deed in Lieu Number N/A N/A N/A N/A Other - Borrower Still Owns Home Number 0.00% 0.00% % Homeownership Retention² Six Months Number N/A Six Months % N/A 100.00% Twelve Months Number N/A Twelve Months % N/A 0.00% Unreachable Number N/A Unreachable % 0.00% N/A

*The total of Number of Unique Borrowers Denied Assistance reported accounts for 14 applicants denied in prior quarters who were subsequently approved in the 1st quarter 2012 under revised program guidelines.

- 1. includes second mortgage settlement
- 2. Borrower still owns home

		Data Dictionary lata Reporting- Borrower Characteristics
Borrower		Are To Be Reported in Aggregate For All Programs:
Borrower	r Count	Total number of <i>unique</i> borrowers having received some form of assistance under any one of the HFA's
	Number of Unique Perrowers Receiving Assistance	programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot this number.
	Number of Unique Borrowers Receiving Assistance Number of Unique Borrowers Denied Assistance	Total number of unique borrowers not receiving assistance under any of the programs and not withdrawn
		Total number of unique borrowers who do not receive assistance under any program because of voluntary
	Number of Unique Borrowers Withdrawn from Program	withdrawal after approval or failure to complete application despite attempts by the HFA Totoal number of <i>unique</i> borrowers who have not been decisioned for any program and are pending review
	Number of Unique Borrowers in Process	This should be reported in the QTD column only.
	Total Number of Unious Applicants	Total number of unique borrowers. This should be the total of the four above fields (using the QTD colum in process borrowers).
er Income	Total Number of Unique Applicants	in process borrowers).
	All Categories	At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand.
er Income	e as Percent of Area Median Income (AMI)	
nhia Prac	All Categories	At the time of assistance, borrower's annual income as a percentage of area median income.
Driic Brea	All Categories	Number of aggregate borrowers assisted in each county listed.
/ortgage	Disclosure Act (HMDA)	
	Race	Borrower
	All Categories	All totals for the aggregate number of borrowers assisted.
	Ethnicity	
	All Categories Sex	All totals for the aggregate number of borrowers assisted.
	All Categories	All totals for the aggregate number of borrowers assisted.
	_	Co-Borrower
	Race All Categories	All totals for the aggregate number of borrowers assisted.
	Ethnicity	All totals for the aggregate number of borrowers assisted.
	All Categories	All totals for the aggregate number of borrowers assisted.
	Sex All Categories	All totals for the aggregate number of borrowers assisted.
in di	[mil Gategories	This could not the aggregate number of borrowers assisted.
	All Categories	All totals for the aggregate number of borrowers assisted.
Loan to	Value Ratio (LTV)	
	All Categories	Market loan to value ratio calculated using the unpaid principal balance at the time of assistance divided b most current valuation at the time of assistance.
Combine	ed Loan to Value Ratio (CLTV)	most current valuation at the time of assistance.
		Market combined loan to value ratio calculated using the unpaid principal balance for all first and junior lies
	All Categories	the time of assistance divided by the most current valuation at the time of assistance.
encv Stat	All Categories	Delinquency status at the time of assistance.
old Size	All categories	beinquency status at the time of assistance.
	All Categories	Household size at the time of assistance.
	HFA Performance	Data Reporting- Program Performance
n Intoles /	The Following Data Points Evaluation	Are To Be Reported in Aggregate For All Programs
II IIILAKE/	Approved	
	Number of Applications Approved	The total number of applications approved for assistance for the specific program
	94 of Total Number of Applications	Total number of applications approved for assistance for the specific program divided by the total numbe applications received for the specific program.
	% of Total Number of Applications Denied	applications received for the specific program.
	Number of Applications Denied	the necessary information for consideration for program assistance, but is not approved for this assistance
		the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of applications denied for assistance for the specific program divided by the total number o
	Number of Applications Denied % of Total Number of Applications Withdrawn	the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of applications denied for assistance for the specific program divided by the total number of applications received for the specific program.
	% of Total Number of Applications	the necessary information for consideration for program assistance, but is not approved for this assistance Total number of applications denied for assistance for the specific program divided by the total number of applications received for the specific program. The total number of applications withdrawn from the specific program. A withdrawl is defined as a borrow
	% of Total Number of Applications Withdrawn	the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of applications denied for assistance for the specific program divided by the total number of applications received for the specific program. The total number of applications withdrawn from the specific program. A withdrawl is defined as a borrow who was approved but never received funding, or a borrower who drops out of the process despite after
	% of Total Number of Applications	the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of applications denied for assistance for the specific program divided by the total number of applications received for the specific program. The total number of applications withdrawn from the specific program. A withdrawl is defined as a borrow who was approved but never received funding, or a borrower who drops out of the process despite attem by the HFA to complete application.
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	% of Total Number of Applications Withdrawn Number of Applications Withdrawn % of Total Number of Applications In Process Number of Applications In Process	the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of applications denied for assistance for the specific program divided by the total number of applications received for the specific program. The total number of applications withdrawn from the specific program. A withdrawl is defined as a borrow who was approved but never received funding, or a borrower who drops out of the process despite attem by the HFA to complete application. Total number of applications for assistance withdrawn for the specific program divided by the total numb applications received for the specific program. The total number of applications for the specific program that have not been decisioned and are pending review. This should be reported in the QTD column only. Total number of applications for the specific program that have not been decisioned and are pending review.
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